

Private Capital Investment in Law Firms

Cohen & Gresser provides sophisticated legal guidance to owners, private equity firms, family offices, and other investors navigating the evolving landscape of legal services investment across the US and the UK.

With the UK's Legal Services Act of 2011 enabling external investment in law firms, private equity interest in the sector has surged, driving consolidation and operational transformation. The demand for expertise in this area has intensified as investors seek opportunities to capitalize on the legal sector's growth potential, while also managing the complexities of regulatory oversight and market consolidation.

Our team is at the forefront of advising on structuring investments, regulatory compliance, deal execution, and risk mitigation, ensuring that transactions align with both legal industry regulations and investor objectives. As the market continues to evolve, we help our clients capitalize on new opportunities while safeguarding their investments. For example, we recently advised a global investment company on its acquisition of the largest specialist family law firm in the UK, successfully navigating the complexities of the deal, structuring the investment, and ensuring compliance with the relevant regulatory framework.

Comprehensive Legal Support

We provide end-to-end counsel on private equity investment in law firms, addressing the growing demand for clear, strategic advice in this rapidly evolving market. Our services include:

- Mergers, acquisitions, and roll-ups of law firms and legal services businesses
- Structuring and regulatory compliance, ensuring adherence to industry-specific rules
- Operational due diligence, evaluating firm efficiency, technology integration, and risk factors
- Post-investment strategies, including governance, management transitions, and integration planning

Our multidisciplinary approach combines private equity, corporate, and regulatory experience, allowing us to navigate the unique challenges of investing in the legal industry. As market dynamics shift, our ability to provide tailored, strategic guidance positions us to support clients in achieving their investment goals while mitigating risks.